

PADGETT REALITY CHECK

Sample of 46 businesses, PIC# 1531 : Electrical Contractors

All income levels. Average Annual Income \$533,852

For the 11th Month

	Your Company	%	Industry Average	%
Income			488,599	100.0
Cost of Goods Sold	<hr/>		<hr/> 202,769	41.5
Gross Profit			285,830	58.5
Expenses				
Advertising			3,029	0.6
Depreciation			6,352	1.3
Insurance			12,704	2.6
Interest			2,150	0.4
Other Expenses			56,140	11.5
Outside Labor			9,577	2.0
Payroll			101,873	20.9
Rent			4,593	0.9
Repairs & Maintenance			2,003	0.4
Supplies			7,427	1.5
Taxes & Licenses			2,736	0.6
Utilities			5,375	1.1
Total Expenses	<hr/>		<hr/> 213,959	43.8
Income from Operations	<hr/> <hr/>		<hr/> <hr/> 71,871	14.7