

**PADGETT REALITY CHECK**

**Sample of 15 businesses, PIC# 1594 : Excavating Contractors**

**All income levels. Average Annual Income \$673,911**

**For the 11th Month**

	<b>Your Company</b>	<b>%</b>	<b>Industry Average</b>	<b>%</b>
Income			619,414	100.0
Cost of Goods Sold	<hr/>		<hr/> 191,894	31.0
Gross Profit			427,520	69.0
Expenses				
Advertising			2,602	0.4
Depreciation			28,121	4.5
Insurance			11,026	1.8
Interest			11,026	1.8
Other Expenses			182,108	29.4
Outside Labor			32,829	5.3
Payroll			73,710	11.9
Rent			10,468	1.7
Repairs & Maintenance			23,724	3.8
Supplies			8,858	1.4
Taxes & Licenses			8,176	1.3
Utilities			3,593	0.6
Total Expenses	<hr/>		<hr/> 396,241	64.0
Income from Operations	<hr/> <hr/>		<hr/> <hr/> 31,279	5.1