

PADGETT REALITY CHECK

Sample of 33 businesses, PIC# 1581 : Landscape Contractors

All income levels. Average Annual Income \$364,155

For the 11th Month

	Your Company	%	Industry Average	%
Income			333,081	100.0
Cost of Goods Sold	<hr/>		<hr/> 129,968	39.0
Gross Profit			203,113	61.0
Expenses				
Advertising			1,665	0.5
Depreciation			6,428	1.9
Insurance			7,594	2.3
Interest			600	0.2
Other Expenses			57,057	17.1
Outside Labor			5,129	1.5
Payroll			47,097	14.1
Rent			5,129	1.5
Repairs & Maintenance			3,364	1.0
Supplies			14,023	4.2
Taxes & Licenses			1,565	0.5
Utilities			4,630	1.4
Total Expenses	<hr/>		<hr/> 154,281	46.3
Income from Operations	<hr/> <hr/>		<hr/> <hr/> 48,832	14.7