

## PADGETT REALITY CHECK

Sample of 20 businesses, PIC# 1522 : Painting Contractors

All income levels. Average Annual Income \$325,986

For the 11th Month

	<b>Your Company</b>	<b>%</b>	<b>Industry Average</b>	<b>%</b>
Income			300,015	100.0
Cost of Goods Sold	<hr/>		<hr/> 54,003	18.0
Gross Profit			246,012	82.0
Expenses				
Advertising			1,170	0.4
Depreciation			4,860	1.6
Insurance			6,570	2.2
Interest			2,340	0.8
Other Expenses			65,793	21.9
Outside Labor			17,251	5.8
Payroll			83,524	27.8
Rent			2,940	1.0
Repairs & Maintenance			1,410	0.5
Supplies			19,531	6.5
Taxes & Licenses			510	0.2
Utilities			2,280	0.8
Total Expenses	<hr/>		<hr/> 208,179	69.4
Income from Operations	<hr/> <hr/>		<hr/> <hr/> 37,833	12.6