

## PADGETT REALITY CHECK

Sample of 13 businesses, PIC# 1562 : Siding Contractors

All income levels. Average Annual Income \$449,127

For the 11th Month

	<b>Your Company</b>	<b>%</b>	<b>Industry Average</b>	<b>%</b>
Income			409,889	100.0
Cost of Goods Sold			190,844	46.6
Gross Profit			219,045	53.4
Expenses				
Advertising			4,755	1.2
Depreciation			2,992	0.7
Insurance			7,255	1.8
Interest			779	0.2
Other Expenses			26,438	6.5
Outside Labor			46,072	11.2
Payroll			60,663	14.8
Rent			4,058	1.0
Repairs & Maintenance			1,558	0.4
Supplies			8,444	2.1
Taxes & Licenses			1,763	0.4
Utilities			5,452	1.3
Total Expenses			170,229	41.5
Income from Operations			48,816	11.9