

## PADGETT REALITY CHECK

**Sample of 14 businesses, PIC# 5233 : Glass - Retail**  
**All income levels. Average Annual Income \$399,196**  
**For the 2nd Month**

	<b>Your Company</b>	<b>%</b>	<b>Industry Average</b>	<b>%</b>
Income			67,996	100.0
Cost of Goods Sold			29,843	43.9
Gross Profit			38,153	56.1
Expenses				
Advertising			734	1.1
Depreciation			306	0.5
Insurance			884	1.3
Interest			476	0.7
Other Expenses			7,874	11.6
Outside Labor			571	0.8
Payroll			8,540	12.6
Rent			1,278	1.9
Repairs & Maintenance			768	1.1
Supplies			728	1.1
Taxes & Licenses			177	0.3
Utilities			1,442	2.1
Total Expenses			23,778	35.0
Income from Operations			14,375	21.1