

## PADGETT REALITY CHECK

Sample of 90 businesses, PIC# 7532 : Auto Body Repair/Painting

All income levels. Average Annual Income \$361,141

For the 9th Month

	<b>Your Company</b>	<b>%</b>	<b>Industry Average</b>	<b>%</b>
Income			273,781	100.0
Cost of Goods Sold	<hr/>		<hr/> 113,126	41.3
Gross Profit			160,655	58.7
Expenses				
Advertising			3,778	1.4
Depreciation			2,546	0.9
Insurance			5,859	2.1
Interest			2,163	0.8
Other Expenses			31,074	11.4
Outside Labor			4,380	1.6
Payroll			44,051	16.1
Rent			11,581	4.2
Repairs & Maintenance			1,862	0.7
Supplies			8,268	3.0
Taxes & Licenses			1,561	0.6
Utilities			5,914	2.2
Total Expenses	<hr/>		<hr/> 123,037	44.9
Income from Operations	<hr/> <hr/>		<hr/> <hr/> 37,618	13.7