

## PADGETT REALITY CHECK

Sample of 535 businesses, PIC# 7500 : Auto Repair & Garages

All income levels. Average Annual Income \$322,892

For the 9th Month

	<b>Your Company</b>	<b>%</b>	<b>Industry Average</b>	<b>%</b>
Income			244,463	100.0
Cost of Goods Sold			100,548	41.1
Gross Profit			143,915	58.9
Expenses				
Advertising			3,251	1.3
Depreciation			2,640	1.1
Insurance			4,743	1.9
Interest			2,445	1.0
Other Expenses			32,514	13.3
Outside Labor			2,836	1.2
Payroll			41,681	17.1
Rent			10,439	4.3
Repairs & Maintenance			1,931	0.8
Supplies			4,889	2.0
Taxes & Licenses			1,956	0.8
Utilities			4,889	2.0
Total Expenses			114,214	46.7
Income from Operations			29,701	12.2