

## PADGETT REALITY CHECK

Sample of 17 businesses, PIC# 7539 : Truck Repair  
All income levels. Average Annual Income \$658,420  
For the 9th Month

	<b>Your Company</b>	<b>%</b>	<b>Industry Average</b>	<b>%</b>
Income			492,892	100.0
Cost of Goods Sold			188,137	38.2
Gross Profit			304,755	61.8
Expenses				
Advertising			2,563	0.5
Depreciation			5,175	1.1
Insurance			11,484	2.3
Interest			4,042	0.8
Other Expenses			65,752	13.3
Outside Labor			1,183	0.2
Payroll			128,497	26.1
Rent			16,561	3.4
Repairs & Maintenance			6,063	1.2
Supplies			8,182	1.7
Taxes & Licenses			2,908	0.6
Utilities			7,246	1.5
Total Expenses			259,656	52.7
Income from Operations			45,099	9.2